

Mfg Rep/Sales Supplemental

1. Do they do any delivery or pickup service? _____ If Yes, please explain: _____

2. Are MVRs checked on all drivers? _____
3. What products are sold? _____
4. Are products drop shipped only? _____
5. What is the % of sub-contracted/independent contractor work: _____
6. What are the subs used to do? _____
7. What is the website address showing the products being sold?

8. What % of time are reps spending in overnight travel? _____
9. Any out of state or country exposure? _____ If Yes, please explain where and % of travel there: _____